

TEHO INTERNATIONAL INC LTD.

(Company Registration No: 200811433K)
(Incorporated in the Republic of Singapore)

**FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT
FOR THE YEAR ENDED 30 JUNE 2012**

Teho International Inc Ltd. (the "Company") was listed on the Catalist of the Singapore Exchange Securities Trading Limited ("SGX-ST") on 4 June 2009. The initial public offering ("IPO") of the Company was sponsored by Canaccord Genuity Singapore Pte. Ltd. (formerly known as Collins Stewart Pte. Limited).

This announcement has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, Canaccord Genuity Singapore Pte. Ltd. for compliance with the relevant rules of the SGX-ST. Canaccord Genuity Singapore Pte. Ltd. has not independently verified the contents of this announcement.

This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement, including the correctness of any of the statements or opinions made, or reports contained in this announcement. The contact person for the Sponsor is Mr. Alex Tan, Managing Director, Corporate Finance, Canaccord Genuity Singapore Pte. Ltd. at 77 Robinson Road #21-02 Singapore 068896, telephone (65) 6854-6160.

PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR ANNOUNCEMENTS

1(a)(i) **A consolidated statement of comprehensive income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Consolidated Income Statement	Group \$'000		% Change
	FY2012	FY2011	
Revenue	37,366	33,410	11.8%
Cost of sales	(26,146)	(24,142)	8.3%
Gross profit	11,220	9,268	21.1%
<u>Other items of income</u>			
Interest	33	4	725.0%
Other credits	346	112	208.9%
<u>Other items of expense</u>			
Distribution costs	(763)	(585)	30.4%
Administrative expenses	(4,777)	(3,538)	35.0%
Other operating expenses	(2,381)	(1,988)	19.8%
Finance costs	(360)	(518)	(30.5%)
Other charges	(414)	(152)	172.4%
Share of profit from equity-accounted associate	5	13	(61.5%)
Profit before tax from continuing operations	2,909	2,616	11.2%
Income tax expenses	(671)	(412)	62.9%
Profit from continuing operations, net of tax	2,238	2,204	1.5%
Profit attributable to owners of the parent, net of tax	2,238	2,204	1.5%
	2,238	2,204	1.5%
Earnings Per Share			
	Cents	Cents	
Profit after tax attributable to owners of the Group	1.99	1.97	1.0%
nm - not meaningful			

Statement of Consolidated Comprehensive Income

	Group \$'000		%
	FY2012	FY2011	Change
Profit from continuing operations, net of tax	2,238	2,204	1.5%
<u>Other comprehensive income:</u>			
Exchange differences on translating foreign operations, net of tax	<u>(6)</u>	<u>(15)</u>	<u>(60.0%)</u>
Total comprehensive income	<u><u>2,232</u></u>	<u><u>2,189</u></u>	<u><u>2.0%</u></u>
<u>Total comprehensive income attributable to:</u>			
Owners of parent	<u>2,232</u>	<u>2,189</u>	<u>2.0%</u>
Total comprehensive income	<u><u>2,232</u></u>	<u><u>2,189</u></u>	<u><u>2.0%</u></u>

nm - not meaningful

(ii) **Notes to the statement of comprehensive income**

	Group \$'000		% Change
	FY2012	FY2011	
Allowance for impairment of intangible assets	(216)	-	nm
Allowance for doubtful debts - Trade	-	(10)	nm
Bad debts recovered - Trade	6	-	nm
Bad debts written off - Trade	(5)	(8)	(37.5%)
Depreciation	(767)	(729)	5.2%
Fair value adjustments on acquisition of subsidiary	(18)	-	nm
Fair value adjustments on inventories	(91)	-	nm
Foreign exchange gain/(loss)	(66)	(133)	(50.3%)
Gain/(Loss) on disposal of plant and equipment	211	(1)	nm
Interest income	33	5	560.0%
Interest expense	(360)	(518)	(30.5%)
Net	<u>(1,273)</u>	<u>(1,394)</u>	<u>(8.7%)</u>

nm - not meaningful

1(b)(i) A statement of financial position (for the Issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.

Statement of Consolidated Financial Position

	Group As at		Company As at	
	30 June 2012	30 June 2011	30 June 2012	30 June 2011
	\$'000		\$'000	
<u>Assets</u>				
<u>Non-current assets</u>				
Property, plant and equipment	6,160	5,935	-	-
Investments in subsidiaries	-	-	19,886	13,321
Investment in associate	98	93	43	43
Intangible Assets	4,653	-	-	-
Total non-current assets	10,911	6,028	19,929	13,364
<u>Current assets</u>				
Inventories	20,127	18,732	-	-
Trade and other receivables	8,411	7,089	1,819	3,924
Other assets	340	170	95	86
Cash and cash equivalents	7,054	8,111	33	60
Total current assets	35,932	34,102	1,947	4,070
Total assets	46,843	40,130	21,876	17,434
EQUITY AND LIABILITIES				
<u>Equity</u>				
Share capital	16,081	15,481	16,081	15,481
Retained earnings	11,283	9,939	2,230	1,835
Foreign currency translation reserve	(18)	(12)	-	-
Equity, attributable to owners of the Parent	27,346	25,408	18,311	17,316
Total equity	27,346	25,408	18,311	17,316
<u>Non-current liabilities</u>				
Deferred tax liabilities	513	98	-	-
Other financial liabilities, non-current	3,475	2,430	-	-
Total non-current liabilities	3,988	2,528	-	-
<u>Current liabilities</u>				
Income tax payable	810	516	-	-
Trade and other payables	4,217	1,929	3,565	118
Other financial liabilities, current	10,482	9,749	-	-
Total current liabilities	15,509	12,194	3,565	118
Total liabilities	19,497	14,722	3,565	118
Total equity and liabilities	46,843	40,130	21,876	17,434

1(b)(ii) In relation to the aggregate amount of the Group's borrowings and debt securities, specify the following at the end of the financial period reported on with comparative figures at the end of the immediately preceding financial year:

Amount repayable in one year or less, or on demand

As at 30 June 2012 (\$'000)		As at 30 June 2011 (\$'000)	
Secured	Unsecured	Secured	Unsecured
10,482	-	8,358	1,391

Amount repayable after one year

As at 30 June 2012 (\$'000)		As at 30 June 2011 (\$'000)	
Secured	Unsecured	Secured	Unsecured
3,475	-	1,464	966

Details of collateral

Total borrowings of \$13.9 million are covered by the Company's guarantee and a first legal charge on the Group's leasehold land and buildings. The \$3.5 million other financial liabilities comprises two term loans of \$1.5 million each repayable beyond one year in equal monthly instalments over 5 years with effect from April 2012 and a finance lease of \$0.5 million repayable over 4 years with effect from April 2012.

1(c) **A statement of cash flow (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Consolidated Statement of Cash Flows	Group \$'000	
	FY2012	FY2011
<u>Cash flows from operating activities</u>		
Profit before tax	2,909	2,616
Adjustments for:		
Share of profit of associate	(5)	(13)
Depreciation of property, plant and equipment	767	729
(Gain)/Loss on disposal of plant and equipment	(211)	1
Bad debts written off – Trade	5	-
Bad debts recovered – Trade	(6)	-
Interest expense	360	518
Interest income	(33)	(5)
Impairment loss on intangibles	216	-
Net effect of exchange rate changes in consolidating foreign entities	(6)	(15)
Operating cash flows before changes in working capital	<u>3,996</u>	<u>3,831</u>
(Increase)/Decrease in inventories	(1,024)	173
(Increase)/Decrease in trade and other receivables	(684)	1,409
(Increase)/Decrease in other assets	(168)	111
Increase/(Decrease) in trade and other payables	<u>1,592</u>	<u>(447)</u>
Net cash flows from operations before interest and tax	<u>3,712</u>	<u>5,077</u>
Income taxes paid	<u>(598)</u>	<u>(891)</u>
Net cash flows from operating activities	<u>3,114</u>	<u>4,186</u>
<u>Cash flows from investing activities</u>		
Purchase of plant and equipment	(339)	(475)
Proceeds from disposal of plant and equipment	192	1
Acquisition of subsidiary (Net cash acquired) – Note 1	(4,549)	-
Interest received	<u>33</u>	<u>5</u>
Net cash flows used in investing activities	<u>(4,663)</u>	<u>(469)</u>
<u>Cash flows from financing activities</u>		
Issue of shares	600	-
Dividends paid to equity shareholders	(894)	(894)
Decrease in finance lease	(37)	-
Increase/(Decrease) in other financial liabilities	1,183	(1,630)
Interest paid	<u>(360)</u>	<u>(518)</u>
Net cash flows from/(used in) financing activities	<u>492</u>	<u>(3,042)</u>
Net (decrease)/increase in cash and cash equivalents	(1,057)	675
Cash and cash equivalents, beginning balance	<u>8,111</u>	<u>7,436</u>
Cash and cash equivalents, ending balance	<u>7,054</u>	<u>8,111</u>
<u>Note 1</u>		
Purchase consideration	6,400	
Fair value adjustment on purchase consideration	(18)	
Less: Cash and cash equivalents taken over	<u>(1,833)</u>	
Acquisition of subsidiary	<u>4,549</u>	

1(d)(i) A statement (for the Issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Statements of Changes in Equity

	Group (\$'000)			
	Share Capital	Retained Earnings	Foreign Currency Translation Reserve	Total Equity
Opening balance at 1 July 2011	15,481	9,939	(12)	25,408
<u>Movement in equity:</u>				
Issue of share capital	600	-	-	600
Total comprehensive income for the period	-	2,238	(6)	2,232
Dividend	-	(894)	-	(894)
Closing balance at 30 June 2012	<u>16,081</u>	<u>11,283</u>	<u>(18)</u>	<u>27,346</u>

Opening balance at 1 July 2010	15,481	8,629	3	24,113
<u>Movement in equity:</u>				
Total comprehensive income for the period	-	2,204	(15)	2,189
Dividend	-	(894)	-	(894)
Closing balance at 30 June 2011	<u>15,481</u>	<u>9,939</u>	<u>(12)</u>	<u>25,408</u>

	Company (\$'000)			
	Share Capital	Retained Earnings	Foreign Currency Translation Reserve	Total Equity
Opening balance at 1 July 2011	15,481	1,835	-	17,316
<u>Movement in equity:</u>				
Issue of share capital	600	-	-	600
Total comprehensive income for the period	-	1,289	-	1,289
Dividend	-	(894)	-	(894)
Closing balance at 30 June 2012	<u>16,081</u>	<u>2,230</u>	<u>-</u>	<u>18,311</u>

Opening balance at 1 July 2010	15,481	2,460	-	17,941
<u>Movement in equity:</u>				
Total comprehensive income for the period	-	269	-	269
Dividend	-	(894)	-	(894)
Closing balance at 30 June 2011	<u>15,481</u>	<u>1,835</u>	<u>-</u>	<u>17,316</u>

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Issued and fully paid	Ordinary share
Balance as at 30 June 2011	111,800,000
Issue of shares for the acquisition of subsidiary in May 2012	3,891,051
Balance as at 30 June 2012	115,691,051

As at 30 June 2012, the share capital of the company comprised 115,691,051 ordinary shares. The Company does not have treasury shares.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	As at 30 June 2012	As at 30 June 2011
Total number of issued shares (excluding treasury shares)	115,691,051	111,800,000

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies adopted and methods of computation in the preparation of the financial statements are consistent with those of the audited financial statements as at 30 June 2011 except in the current financial year, the Group has adopted all the new and revised standards and Interpretations of FRS ("INT FRS") that are effective for annual periods beginning on or after 1 July 2011. The adoption of these standards and interpretations did not have any effect on the financial performance or position of the Group.

5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Not applicable.

6. **Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:**

Earnings per ordinary share for the period based on profit attributable to owners of the parent, net of tax:

	Group	
	Year ended 30 June 2012	Year ended 30 June 2011
(i) Based on weighted average number of ordinary shares in issue (Cents)	1.99	1.97
Number of ordinary shares in issue	112,448,509	111,800,000
(ii) On a fully diluted basis (Cents)	1.99	1.97
Diluted number of ordinary shares in issue	112,448,509	111,800,000

7. **Net asset value (for the Issuer and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on; and (b) immediately preceding financial year.**

	Group As at		Company As at	
	30 June 2012	30 June 2011	30 June 2012	30 June 2011
Net asset value per ordinary share	23.63	22.73	15.83	15.49
Number of shares in issue	115,691,051	111,800,000	115,691,051	111,800,000

8. **A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:**
(a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
(b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

Financial Performance Review

Revenue

The group revenue for FY2012 of \$37.4 million had increased by \$4.0 million or 11.8%, from \$33.4 million in FY2011. Revenue contribution from marine segment and the offshore oil and gas segment increase by \$2.8 million and \$1.1 million respectively. Revenue from Singapore accounted for more than 78% of the total revenue. The increase in the marine segment was largely due to the increase in demand for the replacement of rigging and mooring equipment by our customers. The increase in offshore oil and gas segment was mainly due to the contribution by the newly acquired subsidiary.

Gross profit

The Group performed well in FY2012 despite the volatility in the global markets. The overall gross profit in FY2012 had increased by \$2.0 million or 21.1% to \$11.2 million. The marine sector's gross profit showed the biggest increase as a result of increase in sales order. The Group's gross profit margin increased by 2.3 percentage points from 27.7% to 30.0% due to higher gross profit margin contributed by the newly acquired subsidiary.

Other credits

The other credits had increased by \$0.2 million or 208.9% from \$0.1 million in FY2011 to \$0.3 million in FY2012 due mainly to the disposal of plant and equipment.

Other items of expense

Other items of expense increased by \$1.9 million or 28.2%, from \$6.8 million in FY2011 to \$8.7 million in FY2012 due mainly to increases in the administrative expenses and other operating expenses.

Distribution costs increased by \$0.2 million due mainly to the increase in outward freight and handling charges of \$0.1 million and increase of advertisement and transport allowances of \$0.1 million.

Administrative expenses had increased by \$1.2 million due mainly to the increased headcounts, salaries and related expenses of \$0.9 million, increased insurance coverage expenses of \$0.1 million and professional fees incurred in the acquisition of a new subsidiary of \$0.2 million.

Other operating expenses had also increased by \$0.4 million as a result of an increase of \$0.1 million in staff welfare, benefits and training, and the balance of the \$0.3 million increase from depreciation, upkeep of properties and equipment, land rent and property tax, and rental of office.

Finance costs had decreased by \$0.2 million due to refinancing of long term loans at lower interest rates.

Other charges increased by \$0.3 million due mainly to impairment of intangibles and fair value adjustment resulting from the acquisition of the newly acquired subsidiary.

Profit before tax from continuing operations

Profit before tax from continuing operations for FY2012 was \$2.9 million, representing an increase of \$0.3 million or 11.2% from \$2.6 million in FY2011, of which \$2.0 million was due mainly to the higher revenue on higher overall gross profit margin and gain on disposal of plant and equipment of \$0.2 million. The increase in profit before tax from continuing operations was partially offset by the increase in other items of expenses of \$1.9 million as elaborated above.

Income tax expenses

The effective tax rate for FY2012 of 23.1% was higher compared to the effective tax rate for FY2011 of 15.7% due to higher non-allowable expenses in the current year and lower capital allowances claimed for assets purchased using hire purchase.

Balance Sheet Review

Non-current assets

The increase in non-current assets of \$4.9 million was mainly due to the increase in intangible assets of \$4.7 million due to the acquisition of a subsidiary, and increase in property, plant and equipment of \$0.2 million.

Property, plant and equipment increased by \$0.2 million as a result of the acquisition of plant and equipment, disposal and depreciation charged during the period. In FY2012, the Group has acquired \$1.0 million of new plant and equipment and the depreciation charged was \$0.8 million.

Current assets

The increase in current assets of \$1.8 million was mainly attributable to an increase in inventory by \$1.4 million as a result of higher sales orders and increase in trade and other receivables of \$1.3 million. The increase was partially offset by the decrease in cash and cash equivalent of \$1.0 million.

Non-current liabilities

The increase of non-current liabilities of \$1.4 million was due to the increase of \$0.6 million in refinanced term loans at lower interest rates, increase in finance lease outstanding of \$0.4 million and increase in deferred tax liabilities by \$0.4 million. The increase in deferred tax liabilities are due to deferred tax liabilities arises from intangible assets recognised during the year.

Current liabilities

Current liabilities had increased by \$3.3 million due mainly to the increased of \$2.3 million in trade and other payables. The other financial liabilities and income tax payable increased by \$0.7 million and \$0.3 million respectively.

Shareholders' equity

The increase of \$1.9 million in equity attributable to owners of the parent was due mainly from the profit after tax of \$2.2 million for FY2012 and increase in share capital of \$0.6 million. These were partially offset by a dividend payment of \$0.9 million in FY2012.

Cash Flows Review

Cash flows from operating activities

Net cash generated from operating activities was \$3.1 million due to the net cash flows from operations before interest and tax of \$3.7 million less income tax paid of \$0.6 million. Net cash flow used in working capital was \$0.3 million as the increase in inventories of \$1.0 million, increase in trade and other receivables of \$0.7 million and increase in other assets of \$0.2 million was partially offset by the increase in trade and other payables of \$1.6 million.

Cash flows from investing activities

Net cash used in investing activities was \$4.7 million, mainly attributable to the purchase of plant and equipment of \$0.4 million and acquisition of subsidiary of \$4.5 million and partially offset by the proceeds from the disposal of plant and equipment of \$0.2 million.

Cash flows from financing activities

Net cash generated from financing activities was \$0.5 million, mainly attributable to issuance of shares of \$0.6 million, increase in other financial liabilities of \$1.2 million and partially offset by dividends paid and interest paid of \$0.9 million and \$0.4 million respectively.

As a result of the above, there was a net decrease in cash and cash equivalents of \$1.1 million for FY2012. The cash and cash equivalents as at 30 June 2012 stood at \$7.1 million.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement had been previously disclosed.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

The Group expects the outlook to be challenging with the prevailing uncertainties over the European Union financial crisis, weak economic recovery in the USA and slowdown in the major emerging markets. Amidst this environment, we expect the marine, oil and gas sectors to continue to grow albeit at a much slower pace.

As the business environment will likely remain competitive, the Group needs to stay vigilant and to continue to consolidate our operational and financial strengths in order to stay competitive.

11. If a decision regarding dividend has been made:

(a)	Name of Dividend	Proposed Final
(b)(i)	Dividend Rate	0.8 cents per share net of tax
(b)(ii)	Previous corresponding period	0.8 cents per share net of tax
(c)	Tax Rate	Tax exempt (one-tier)
(d)	Date of Payment	Subject to shareholders approval and to be announced at a later date.
(e)	Books closure date	To be announced at a later date.

- 12. If no dividend has been declared (recommended), a statement to that effect.**

Not applicable.

- 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

The Group did not obtain a general mandate from shareholders for the Interested Person Transactions.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. **Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Business Segments Reporting	<u>Marine</u>	<u>Offshore</u> <u>Oil & Gas</u>	<u>Others</u>	<u>Group</u>
	\$'000	\$'000	\$'000	\$'000
<u>Continuing Operations FY2012</u>				
Revenue by Segment				
Total revenue by segment	27,920	2,683	6,763	37,366
Total revenue	27,920	2,683	6,763	37,366
Recurring EBITDA				
Finance costs				(360)
Depreciation				(767)
ORBIT*				10,093
Unallocated items (a)				(7,189)
Share of profit from equity-accounted associate				5
Profit before tax from continuing operations				2,909
Income tax expense				(671)
Profit from continuing operations	7,628	932	2,660	11,220
<u>Continuing Operations FY2011</u>				
Revenue by Segment				
Total revenue by segment	25,143	1,557	6,710	33,410
Total revenue	25,143	1,557	6,710	33,410
Recurring EBITDA				
Finance costs	6,511	361	2,396	9,268
Depreciation				(518)
ORBIT*				(729)
Unallocated items (a)				8,021
Share of profit from equity-accounted associate				(5,418)
Profit before tax from continuing operations				13
Income tax expense				2,616
Profit from continuing operations				(412)
				2,204

* Operating result before interests and income taxes and other unallocated items.

- (a) The other unallocated items comprise distribution costs, administrative expenses, other operating expenses and other charges which are centralised and not segmented as the main business of the group is the supplying of mooring and rigging equipment across all the segments which are based on the customers' nature of businesses.

Business Segments Reporting	<u>Marine</u> \$'000	<u>Offshore Oil & Gas</u> \$'000	<u>Others</u> \$'000	<u>Group</u> \$'000
<u>Assets as at 30 June 2012</u>				
Total assets for reportable segments	5,801	789	1,821	8,411
Unallocated (a):				
Non-current assets				10,911
Inventories				20,127
Cash and cash equivalents				7,054
Other unallocated assets				340
Total group assets				<u>46,843</u>
<u>Assets as at 30 June 2011</u>				
Total assets for reportable segments	5,586	298	1,119	7,003
Unallocated (a):				
Non-current assets				6,028
Inventories				18,732
Cash and cash equivalents				8,111
Other unallocated assets				256
Total group assets				<u>40,130</u>
<u>Liabilities as at 30 June 2012</u>				
Unallocated (a):				
Deferred and current tax liabilities				1,323
Borrowings				13,957
Trade and other payables				4,217
Total group liabilities				<u>19,497</u>
<u>Liabilities as at 30 June 2011</u>				
Unallocated (a):				
Deferred and current tax liabilities				614
Borrowings				12,179
Trade and other payables				1,929
Total group liabilities				<u>14,722</u>

(a) The unallocated assets and liabilities cannot be selectively segmented when they are being deployed and/or incurred, as the group's business is the supplying or mooring and rigging equipment across all segments which are based on the customers' nature of businesses.

Geographic Segment Reporting	<u>Revenue</u>		<u>Non-current assets</u>	
	<u>2012</u> \$'000	<u>2011</u> \$'000	<u>2012</u> \$'000	<u>2011</u> \$'000
Singapore	29,433	27,196	10,911	6,028
Rest of Asia	5,451	4,521	—	—
Rest of the World	2,482	1,693	—	—
Subtotal for all foreign countries	<u>37,366</u>	<u>33,410</u>	<u>10,911</u>	<u>6,028</u>

(a) The non-current assets comprise mainly investment in associate and the group's property, plant and equipment which are located in Singapore.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer paragraph 8 above for further detail.

16. A breakdown of sales as follows:

		Group		
		FY2012 \$'000	FY2011 \$'000	% Increase/ (Decrease)
First Half				
(a)	Revenue	17,485	16,823	3.9
(b)	Operating profit after tax before deducting minority interest	1,721	1,165	47.7
Second half				
(a)	Revenue	19,881	16,587	19.9
(b)	Operating profit after tax before deducting minority interest	517	1,039	(50.2)

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:

	Latest Full Year	Previous Full Year
Ordinary	\$894,400	\$894,400
Preference	Nil	Nil
Total	\$894,400	\$894,400

Please refer to paragraph 11 above for further detail.

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Lim Siew Choo	58	Sister of Lim See Hoe (Executive Chairman, Chief Executive Officer and substantial shareholder) and Lim Siew Cheng (Executive Director, Chief Operating Officer and substantial shareholder)	General Administrative Director since 2004 and is responsible for the day-to-day operations, statutory matters, recruitment and staff welfare of the Group	Not applicable
Lim See Heng	56	Brother of Lim See Hoe (Executive Chairman, Chief Executive Officer and substantial shareholder) and Lim	Projects Director since 2000 and is responsible for project works, which normally involves open tendering of projects	Not applicable

		Siew Cheng (Executive Director, Chief Operating Officer and substantial shareholder)	and complex tenders such as restricted, competitive or negotiated tendering	
Soare Siew Lian	53	Sister of Lim See Hoe (Executive Chairman, Chief Executive Officer and substantial shareholder) and Lim Siew Cheng (Executive Director, Chief Operating Officer and substantial shareholder)	CEO of USA Operations since 2008 and is responsible for marketing and securing new customers in USA for the Group	Not applicable
Tan Wee Lee	33	Brother-in-law of Lim See Hoe (Executive Chairman, Chief Executive Officer and substantial shareholder)	Manager, Quality Assurance since 1 July 2011 and is responsible for products quality assurance at Teho Ropes & Supplies Pte. Ltd.	From Assistant Manager, Quality Assurance to Manager, Quality Assurance

Lim Siew Choo and Lim See Heng are substantial shareholders of the Company.

BY ORDER OF THE BOARD

Lim See Hoe
Executive Chairman and Chief Executive Officer
27 August 2012